

Firm Acquisition Request Form – Buyer

Could the seller keep their existing office/location(s), or will they need to physically relocate?

Relocate

What are your primary reasons for a merger?

Increasing profits

Expanding services

In addition to acquiring the business, will you retain the existing staff?

Yes

If yes, will you keep both the technical and the administrative staff, or only the technical staff?

Technical only

Are you only interested in acquiring retirement-minded practitioners?

Yes

If yes, how many years can the selling partner remain employed at the firm?

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Will you consider a deal with some cash up front, or do you intend to finance the transaction over time?

Finance